

## Advance Shipments to Warehouse

Advance Shipments Deadline Date: September 20, 2010

### ▪ Address

To: (exhibiting company name and booth #)

For: Web 2.0 Expo - Demo Pods

Champion Exposition Services  
c/o: UPS Freight  
295 Lombardy St.  
Brooklyn, NY 11222

### ▪ Information

- Advance shipments are accepted from August 27, 2010 to September 20, 2010.
- Any shipment arriving prior to August 27, 2010 will be charged an additional 30% per cwt.
- Any shipment arriving after September 20, 2010 will be charged an additional 30% per cwt.

## Direct Shipments to Show Site

First Day of Direct Shipments: September 27, 2010

### ▪ Address

To: (exhibiting company name and booth #)

For: Web 2.0 Expo - Demo Pods

Champion Exposition Services  
c/o: Sheraton New York Hotel & Towers  
811 7th Avenue 53rd Street  
New York, NY 10019

### ▪ Information

- First day direct shipments will be accepted is September 27, 2010.
- Any shipment arriving prior to September 27, 2010 will not be accepted by the hotel.

**ADVANCE SHIPMENTS**

**Web 2.0 Expo - Demo Pods**

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August 27, 2010 - September 20, 2010**

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Company Name: \_\_\_\_\_

Booth Number: \_\_\_\_\_

Piece #: \_\_\_\_\_ of \_\_\_\_\_

**Exhibit Material**



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**Exhibit Material**

## Rate Classifications

- **Crated** - Material that is skidded or in any type of shipping container that can be unloaded at the dock with no additional handling required.
- **Additional Handling** - Material delivered by a carrier in such a manner that it requires additional handling, such as ground loading/unloading, stacked or constricted space loading/unloading, designated piece loading/unloading, shipment integrity, alternate delivery location, loads mixed with pad wrapped material, carpet and/or pad only shipments, no documentation (including weight tickets) and shipments that require additional time, equipment or labor to unload. Federal Express, UPS, & DHL are included in this category due to their delivery procedures.
- **Uncrated** - Material that is shipping loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.
- **Small Packages** - A shipment of any number of pieces with a combined weight not to exceed 50 lbs that is received on the same day, from the same shipper and delivered by the same carrier.

## Additional Fees May be Applicable

- **Off-Target:** Direct Shipments that do not arrive on the date or time assigned.
- **Late to Warehouse Fee:** Shipments arriving after September 20, 2010.
- **Early Shipments to Warehouse:** Any shipment arriving prior to August 27, 2010.
- **Marshaling Fee:** A Marshaling Service has been established to ease congestion at the facility and better utilize dock space. All carriers and privately owned vehicles must check in to the Marshaling location prior to loading/unloading.
- **Shipments Returned to Warehouse:** Shipments returned to the warehouse at close of the show will be charged an additional fee 1,000 lb. minimum. Shipments not picked up from the warehouse within 72 hours will be charged for storage.

## Overtime

Overtime is Monday through Friday prior to 8 a.m. and after 4:30 p.m.; all day Saturday, Sunday and observed union holidays. Please check Critical Show Information page.

- Shipments are received on overtime.
- Overtime will be applied to all freight received at the warehouse and/or show site that must be moved into or out of booth during above listed times.
- Your shipment is moved into or out of showsite on overtime due to scheduling beyond Champion's control.

## Rate Classifications:

	Price Per CWT	200 lb. minimum
▪ <b>Advance Shipments to Warehouse (200 lb minimum) - Advance Freight Deadline Date: September 20, 2010</b>		
Crated .....	\$103.77	\$207.54
Crated Additional Handling .....	\$129.75	\$259.50
Crated Overtime Inbound* .....	\$ 36.50	\$ 73.00
Crated Overtime Outbound* .....	\$ 36.50	\$ 73.00
Crated Additional Handling Overtime Inbound* .....	\$ 45.50	\$ 91.00
Crated Additional Handling Overtime Outbound* .....	\$ 45.50	\$ 91.00
▪ <b>Additional Surcharges</b>		
Early Shipments to Warehouse* .....	\$ 31.25	\$ 62.50
Late to Warehouse** .....	\$ 31.25	\$ 62.50

\* In additional to above charges. \*\* Uncrated shipments will **NOT** be accepted at the Advance Warehouse.

## ▪ Direct Shipments to Show Site (200 lb minimum) - First Day of Direct Freight Acceptance: September 27, 2010

Crated .....	\$127.98	\$255.96
Crated & Uncrated Additional Handling .....	\$176.00	\$352.00
Crated Overtime Inbound* .....	\$ 45.00	\$ 90.00
Crated Overtime Outbound* .....	\$ 45.00	\$ 90.00
Crated Additional Handling Overtime Inbound* .....	\$ 61.75	\$123.50
Crated Additional Handling Overtime Outbound* .....	\$ 61.75	\$123.50
▪ <b>Additional Surcharges</b>		
Off-Target Fee* .....	\$ 31.25	\$ 62.50
Shipments Returned to Warehouse* .....	\$ 31.25	\$ 62.50
Marshaling Fee* (price per shipment) .....	\$ 25.00	
Small Packages (direct shipments only) .....	First Piece \$ 54.08	Additional Pieces \$ 27.04

\* In additional to above charges.

## **MONEY SAVING TIPS - Consolidate shipments when total weight is less than 200 lbs. For Example:**

### 3 Separate Shipments

54 lbs. charged @ 200 lbs. \$207.75  
59 lbs. charged @ 200 lbs. \$207.75  
72 lbs. charged @ 200 lbs. \$207.75  
**Total: 185 lbs. Total Cost: \$623.25**

### 1 Consolidated Shipment

3 pieces (1 shipment)  
185 lbs. @ 200 lbs. = \$207.75  
**Total Savings: \$415.50**

**A State Sales Tax of  
5.6113% will be included**

#### Please note:

- By utilizing this form, exhibitors acknowledge that they have read and agree to comply with the terms of the Payment Options & Policy and Terms and Conditions statements contained herein.

## WEIGHT TICKETS

In the event that no weight is indicated on the delivery documents presented, Champion shall estimate the weight, and charges shall be based upon the estimates. The estimated weight shall be final and binding if actual scale weight figures are not submitted prior to the close of the show. All shipments received at the warehouse and show site are subject to re-weigh.

## OVERTIME

Overtime is Monday through Friday prior to 8 a.m. and after 4:30 p.m.; all day Saturday, Sunday and observed union holidays.

An overtime surcharge per cwt, for each occurrence, will apply if:

- Shipments are received on overtime.\*
- Overtime will be applied to all freight received at the warehouse and/or show site that must be moved into or out of booth during above listed times.
- Shipment is moved into or out of show site on overtime due to scheduling beyond Champion's control.

\*Overtime is:

- Monday through Friday before to 8:00 a.m. and after 4:30 p.m.
- All day Saturday, Sunday, and observed union holidays

## INBOUND SHIPMENT(S)

All charges are based upon inbound weight certificates and are quoted on a round-trip basis whether services are utilized completely or not. All charges are per cwt (100 lbs.), rounded up to the next 100 lbs., with a **200 lb. minimum**. Champion will receive advance crated shipments at the warehouse and will provide up to 30 days free storage prior to the show. Champion will receive direct shipments at showsite on scheduled move-in day(s). Champion will provide delivery to booth, storage of empty packing materials, and return outbound shipments to the loading dock. All shipments must be accompanied by **certified weight tickets**. Champion reserves the right to re-weigh your shipment(s) to determine actual weight.

Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of exhibitor or his/her representative. During this time the materials will be left unattended. **Champion Exposition Services will not be responsible or liable for any loss, damage, theft, or disappearance of exhibitor's material after it has been delivered to the exhibitor's booth.** Champion Exposition Services recommends hiring security services from the facility or Show Management.

## OUTBOUND SHIPMENT(S)

Consistent with trade show industry practices, there may be a lapse of time between the completion of packing and actual pick up of materials from the booths for loading onto a carrier. During this time the materials will be left unattended. **Champion Exposition Services will not be responsible or liable for any loss, damage, theft, or disappearance of exhibitor's material between the time it is packed and when it is picked up and loaded.** Champion highly recommends hiring security services from facility or Show Management. All Material Handling Agreements submitted to Champion by the exhibitor will be checked at the time of pick up from the booth, and corrections will be made where discrepancies exist between the quantities of items on the form submitted to Champion and the actual count of such items in the booth at the time of pick up.

Champion shall not be responsible for loss, damage, or delay due to fire, acts of God, strikes, lockouts, or work stoppages of any kind or for any causes beyond its control.

If found liable for any loss, CHAMPION'S sole and exclusive MAXIMUM liability for loss or damage to EXHIBITOR'S materials and EXHIBITOR'S sole and exclusive remedy is limited to \$ .50 (USD) per pound per article with a maximum liability of \$100.00 (USD) per item, or \$1,500.00 (USD) per shipment, whichever is less.

Champion shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues or for any collateral costs that may result from any loss or damage to an exhibitor's materials that may make it impossible or impractical to exhibit same. The consignment or delivery of a shipment to Champion by an exhibitor or by any shipper on behalf of the exhibitor shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth in this bulletin. It is suggested that exhibitors insure all shipments from the time that they leave exhibitor's company until they are returned from the show. Your insurance carrier can add a rider to your current policy. Shipments left on the floor without forwarding instructions will be shipped out or returned to our warehouse pending re-routing. No liability will be assumed as a result of such re-routing or handling.

ALL CHARGES ARE THE RESPONSIBILITY OF THE EXHIBITING COMPANY FOR WHOM MATERIALS HAVE BEEN RECEIVED AND HANDLED.

CHAMPION RESERVES THE RIGHT TO SHIP MATERIALS IF CARRIERS DO NOT CHECK IN BY THE APPOINTED DATE AND TIME.